# **COMPANY PROFILE**

**HCL INFOSYSTEMS LIMITED**

HCL LOGO



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HCL Enterprise - Overview

HCL Enterprise is a leading Global Technology and IT enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Their ranges of offerings span Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises approximately 46,000 professionals of diverse nationalities, who operate from 17 countries including 300 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

HCL Technologies - Overview

While HCL Enterprise has a 30-year history, HCL Technologies is a relatively young company formed, eight years ago, in 1998. During this period, HCL has built unique strengths in IT applications (custom applications for industry solutions and package implementation), IT infrastructure management and business process outsourcing, while maintaining and extending its leadership in product engineering. HCL has also built domain depth through a micro-verticalization strategy in industries such as financial services, hi-tech and manufacturing, retail, media and entertainment, life sciences, and telecom.

HCL has created the ability to distribute value across the customer's IT landscape through its well-distributed services portfolio, significant domain strengths, and locally relevant geographic distribution. HCL has the widest service portfolio among Indian IT service providers, with each of its services having attained critical mass, and HCL dominates several emerging areas.

Our five mature lines of business are R&D and Engineering, Custom Applications, Enterprise Applications, IT Infrastructure Management, and BPO Services. In addition, HCL has recently launched its Enterprise Transformation Service Offerings comprising of Business, Technology, Application and Data Transformation – the four broad needs of any enterprise. Our ability to synergistically integrate these service lines across the entire IT landscape creates new zones for value creation. Additionally, HCL has created unique service leadership in each of these areas through best-of-breed unique propositions. HCL’s leadership in these service areas has been recognized by several leading independent analysts. HCL started questioning the linearity of scale-driven business models adopted by service providers (largely in the IT application business). The questioning led us to the belief that the market was rapidly approaching a point of inflection, that is a point where the volume and value proportionality would change, opening up new opportunities for service providers who aspire to focus on value. With this realization, HCL embarked on a transformational journey that will focus on value centricity in customer relationships and on leveraging new market opportunities, while creating a unique employee experience.

Today, HCL is entering a new phase of evolution – transforming it from a volume-driven service provider to value-centric enterprise that turns technology into competitive advantage for all its customers across the globe.

HCL Info systems - Overview

HCL Info systems draws it's strength from 30 years of experience in handling the ever changing IT scenario , strong customer relationships , ability to provide the cutting edge technology at best-value-for-money and on top of it , an excellent service & support infrastructure.

Today HCL is country's premier information enabling company. It offers one-stop-shop convenience to its diverse customers having an equally diverse set of requirements. Be it a large multi-location enterprise, or a small/medium enterprise, or a small office or a home, HCLI has a product range, sales & support capability to service the needs of the customer.

Last 30 years apart from knowledge & experience have also given us continuity in relationship with the customers, thereby increasing the customer confidence in us.

Our strengths can be summarized as:  
- Ability to understand customer's business and offer right technology  
- Long standing relationship with customers  
- Pan India support & service infrastructure  
- Best-vale-for-money offerings

Leadership in Technology

An HCL Info system is known to be the harbinger of technology in the country. Right from our inception we have attempted to pioneer the technology introductions in the country either through our R&D or through partnerships with the world technology leaders.

Using our own R&D we have   
- Created our own UNIX & RDBMS capability (in 80s)   
- developed firewalls for enterprise & personal system security  
- launched our own range of enterprise storage products  
- launched our own range of networking products

We strive to understand the technology from the view of supporting it post installation as well. This is one of the key ingredients that go into our strategic advantage.

An HCL Info system has to its claim several technology pioneering initiatives. Some of them are:

- Country's 1st Desktop PC - Busy Bee in 1985  
- Country's 1st branded home PC - Beanstalk in 1995  
- Country's 1st Pentium 4 based PC at sub 40k price point  
- Country's 1st Media Center PC

- Country's 1st Industry Initiative for Technology Training

**HCL has partnerships with leading global players like Intel, AMD, Microsoft, REDHAT, CISCO, Toshiba, Ericsson, Nokia, Apple, Computer Associates, Casio, Symantec and Konica Minolta among others.**